



**Social Enterprise: A New
Approach to Sustainability**
Hastings Trust Case Study
22nd September 2004

Hastings



People

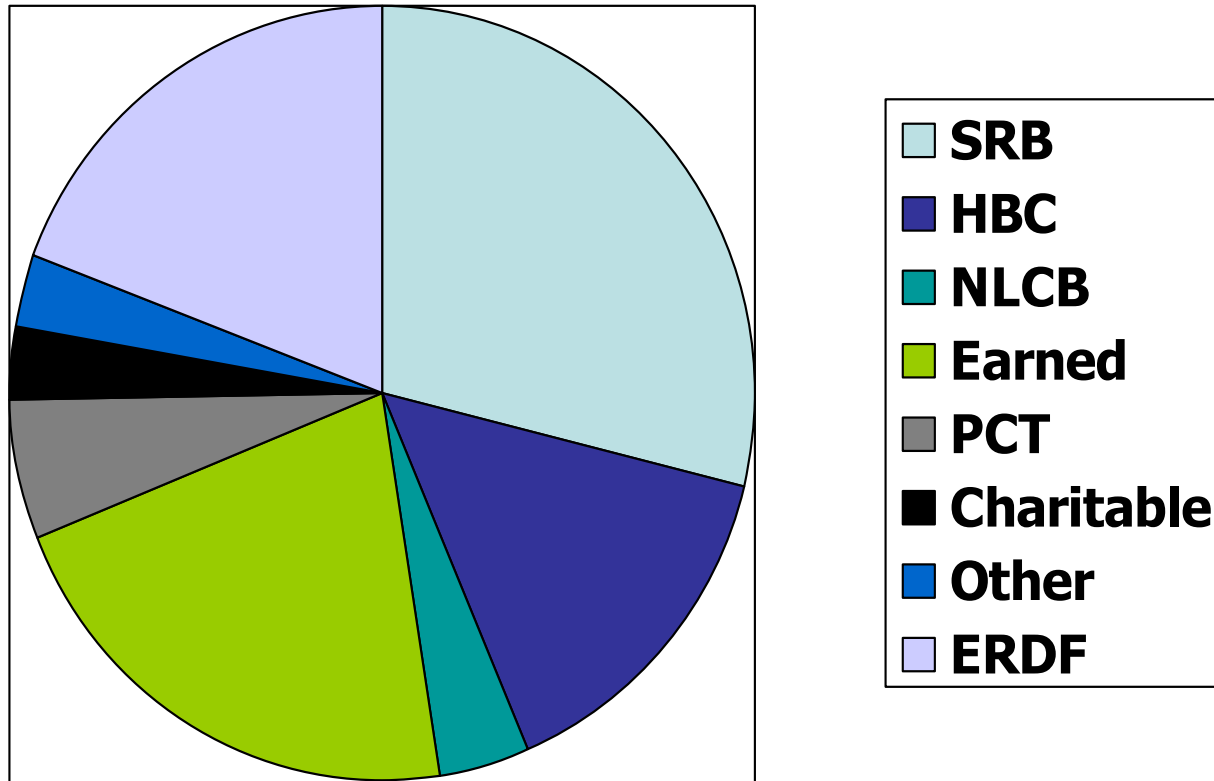


Property



Money

Income 2002-03 £910,000





Sustainable & Diverse Communities

Diverse Local economy

Trade Paints Tyre Dump



Trade Paints Garden



Research & Development



Asset Based Development

- Grants
- Hand outs
- Begging bowl
- Unsustainable





Failure

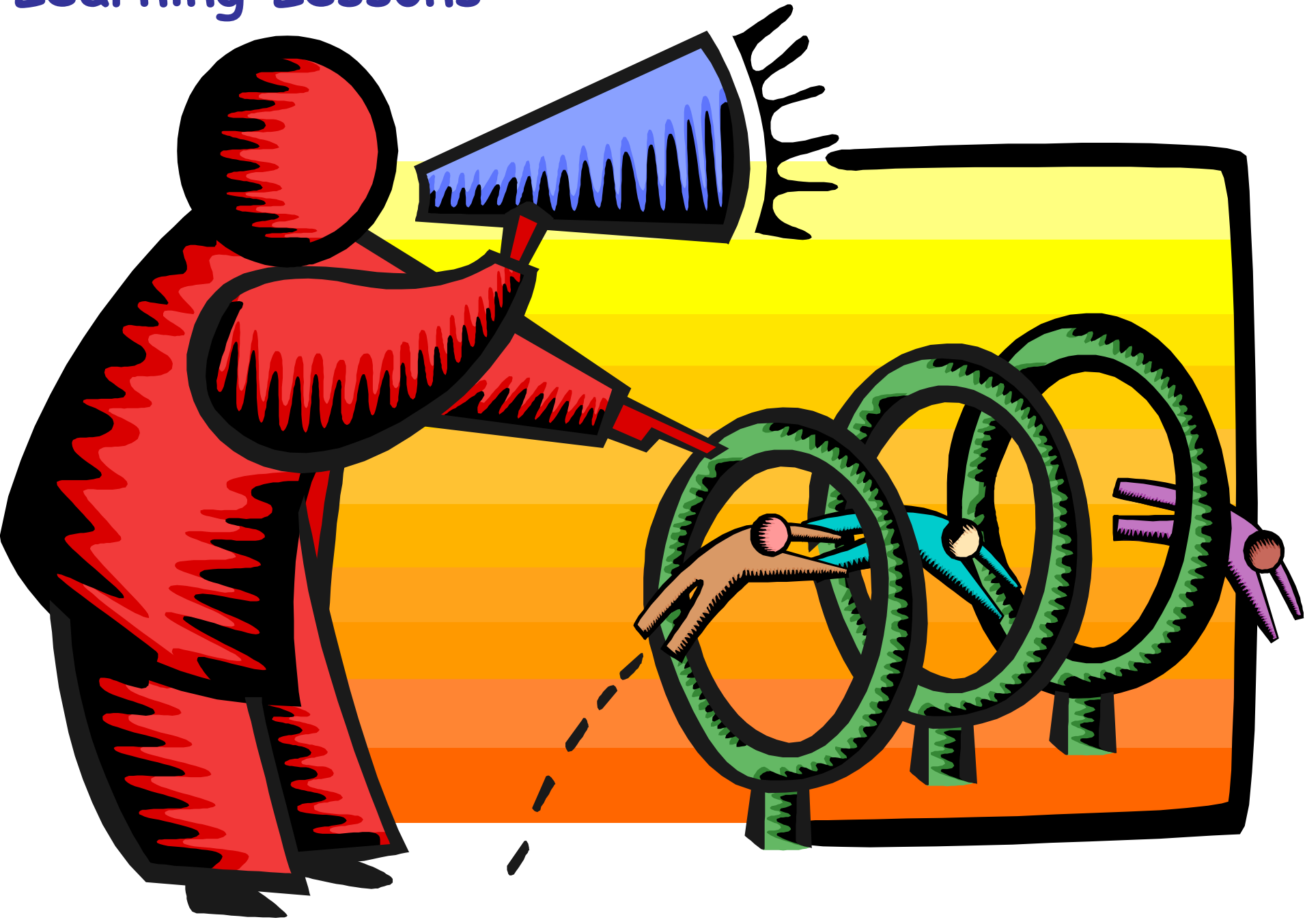
Failure

Failure

Failure

Failure

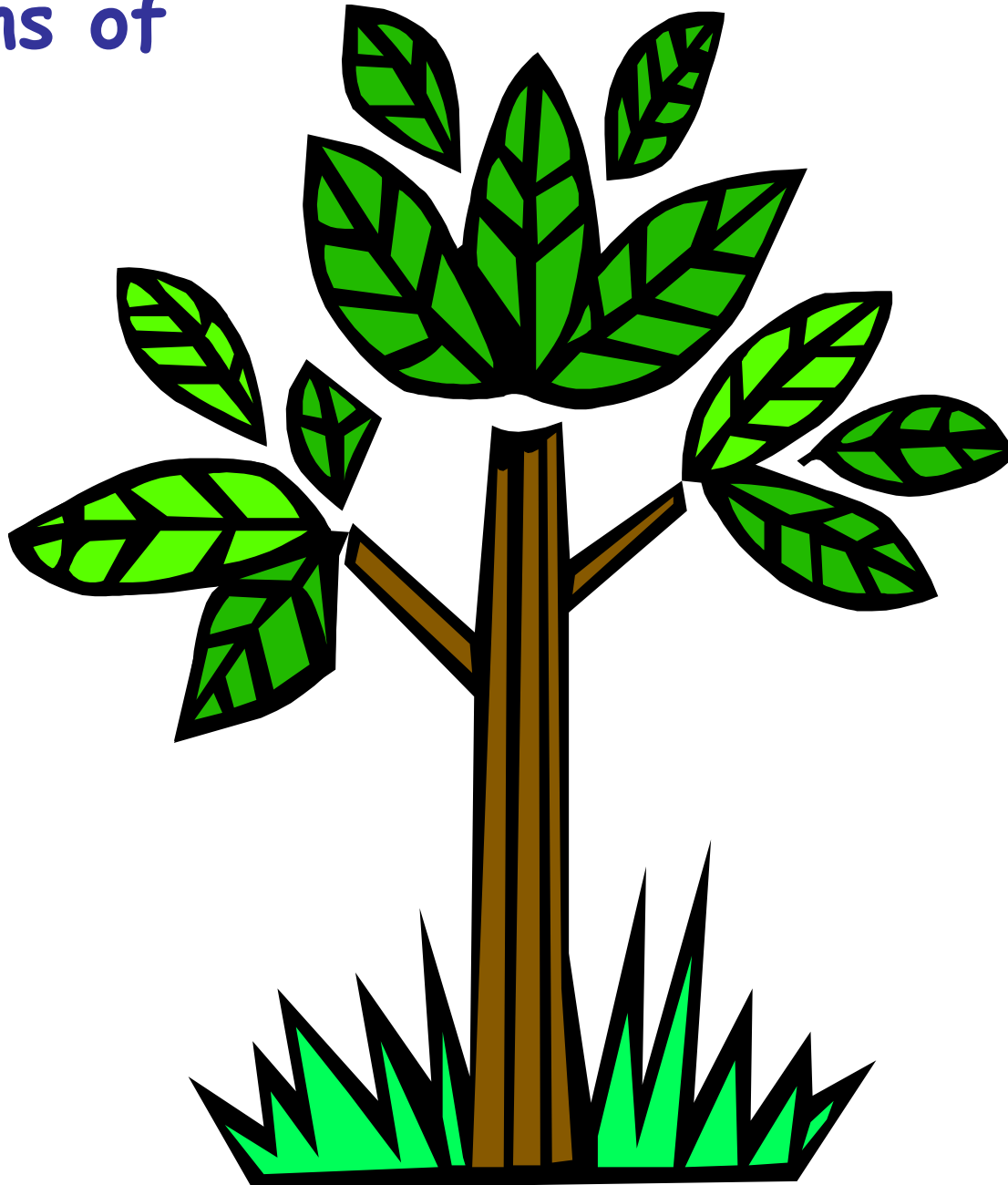
Learning Lessons



Good Move



First signs of
life





Living with debt



and more debt

Added value



The Arches



The Arches - after development

Specs Factory



Priory Neighbourhood Centre





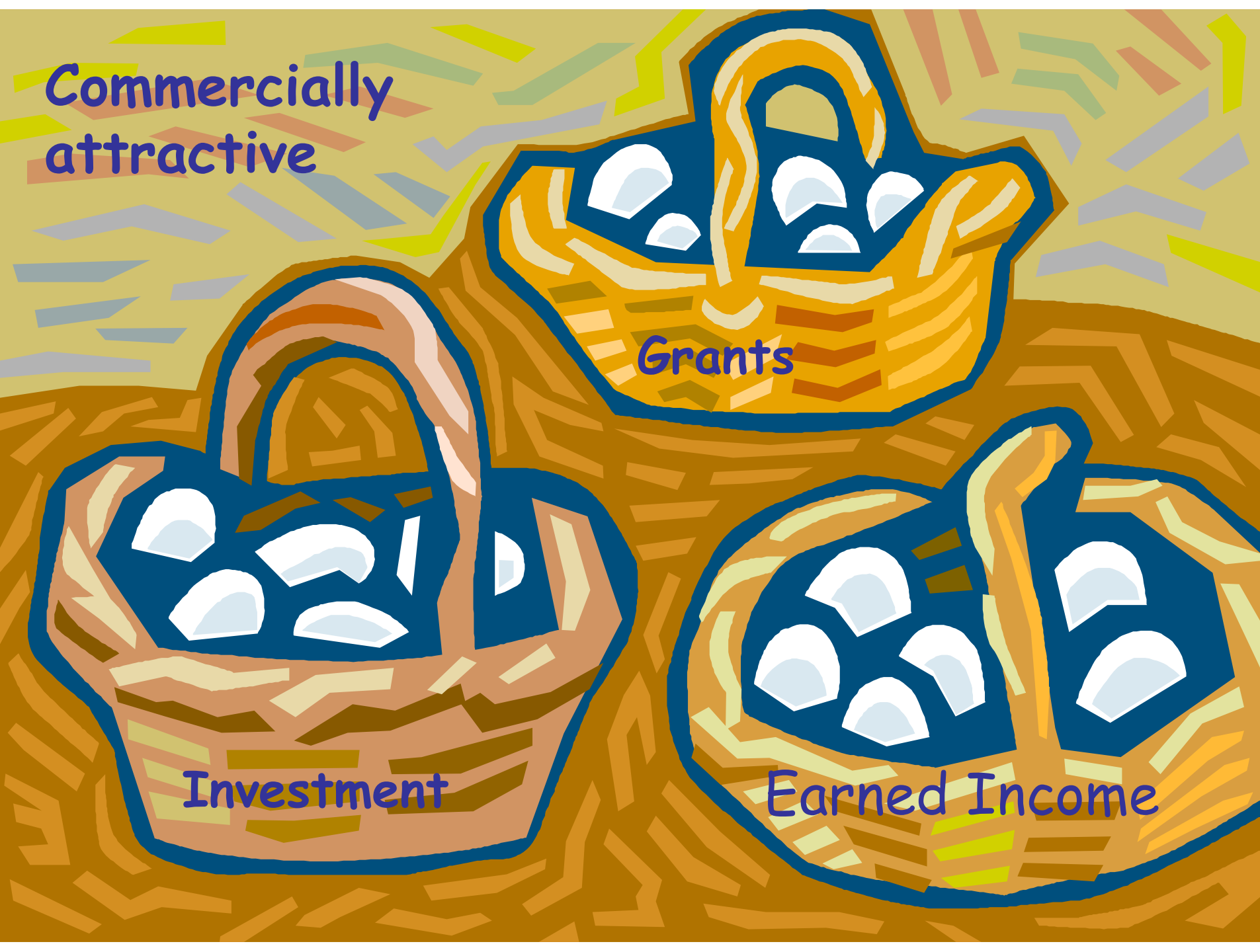
Bearing Fruit

Commercially
attractive

Grants

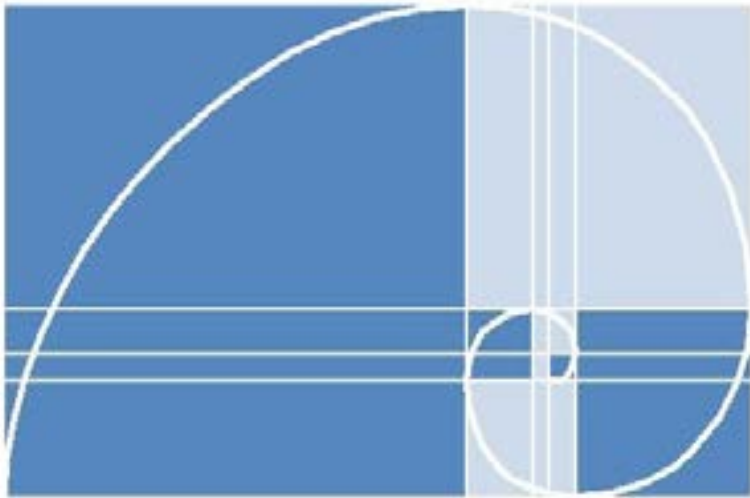
Investment

Earned Income



Hastings Trust

working with and for the community



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