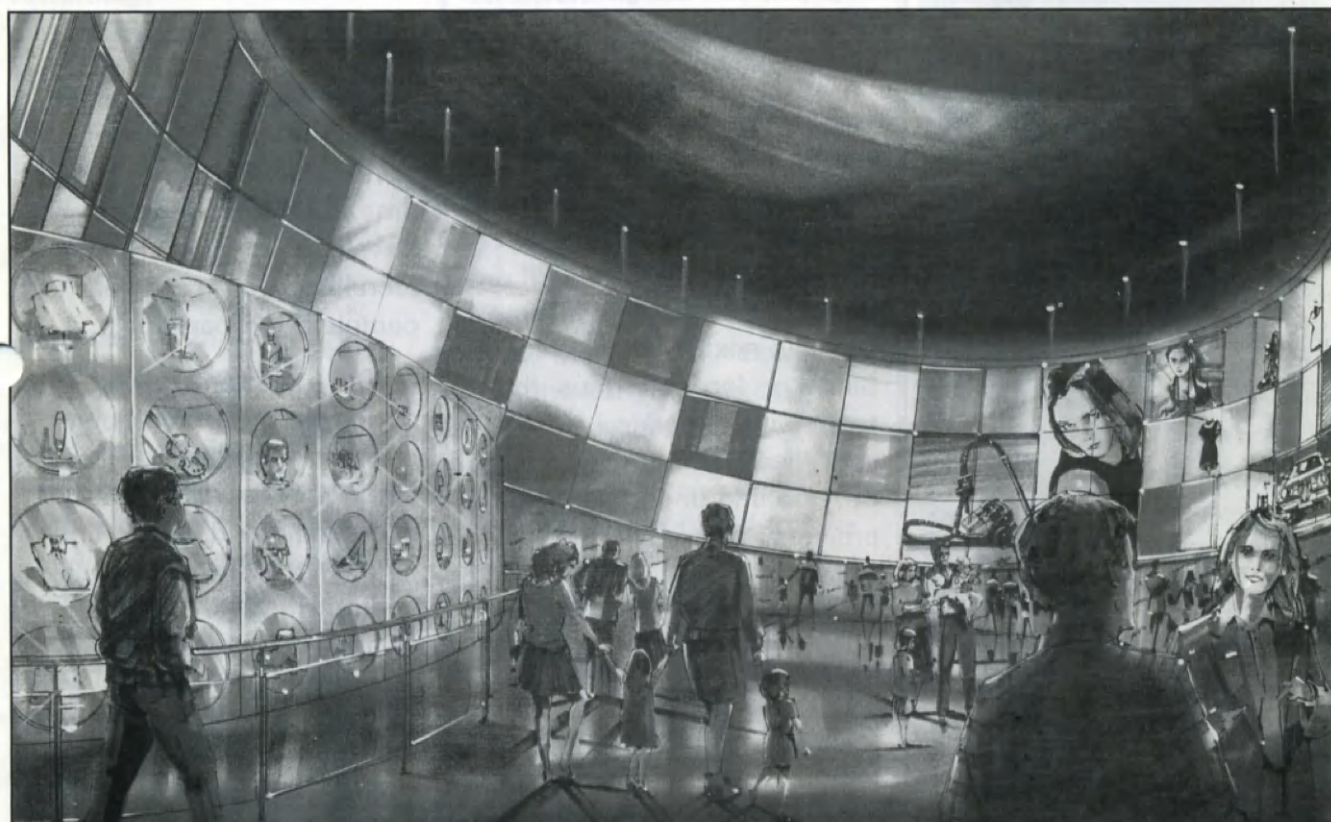


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HASTINGS TRUST

quarterly



Tools for the World

The Tools for Community Regeneration (TCR) database is one of 14 British voluntary sector initiatives selected by EXPO 2000 - the international Millennium fair opening next summer in Hanover, Germany. TCR will be funded until next autumn, thanks to grants from the Esmée Fairbairn Trust, the Housing Corporation, and the Hastings Regeneration Partnership.

David Hand, on New Deal, is

supporting database development and we look forward to additional help from Natalie Ball, also New Deal. In the new year, the growing project team will move into 34, Robertson Street, recently acquired by the Trust.

Offers of office furniture and equipment are most welcome.

*Renate Ruether-Greaves
and John Turner*



More to Come

The Trust in Japan

Who could turn down an all expenses paid trip to talk about the work of the Hastings Trust and to help and advise the voluntary sector in Japan? Not me.

Actually, four organisations from the UK were invited by Tokyo-LANPO (an umbrella group for community support and development organisations) to help the Japanese not-for-profit sector move forward after a three year research programme into the sector: Hastings Trust, CTAC, Manchester, Moss Side and Hulme Regeneration and Spitalfields Small Business Association – all providing a different perspective on voluntary and community work in the UK.

The Hastings Trust was chosen for its management and project skills, networking and partnership working arrangements across all the three sectors and its ability to put together mixed-funding packages.

A heavy programme of study and information-exchange visits, seminars and workshops was devised for Tokyo, Kyoto and Kobe, which culminated in a day long symposium at the Tokyo International Conference Centre, where Tokyo LANPO were mandated to take the sector forward into the 21st.

The Trust has been awarded funding under the Single Regeneration Budget (SRB) Round 5 to provide for some exciting new projects.

The Environmental Initiative will be undertaking joint projects with Workability PACT to improve the environment of Castle and Central St Leonards wards over the next 4 years or so. Based on local priorities, the team will be working closely with local communities to develop and undertake the projects.

A new community facility is being built in Western Road, St Leonards, as part of 1066's new housing development. Two of the houses will be knocked into one and the centre will be open in February 2001 to serve the local community's needs.

century. We were filmed and photographed continually – with the results live on the web on the final day.

It was an exhausting, but exhilarating 12 days in amongst which we were given the chance to cram in a quick bit of sightseeing in Kyoto and Tokyo. We got to eat the most delicious food and try our hand at speaking Japanese. Our colleagues at Tokyo-LANPO were exceptional hosts and the four organisations have

As part of the new Community Support Initiative, a part-time Community Support Worker will be recruited in the New Year to work in Central St. Leonards and co-ordinate the Community Facility. A part-time Community Enterprise Development Worker will be recruited later in the year to complete the package.

These new projects were developed after community consultation exercises (carried out in both wards eligible for SRB funding) identified and prioritised their own needs. The resulting 100% SRB award to Hastings was a tribute to the community consultation process and now we look forward to helping deliver the results.

Christine Goldschmidt

offered to support them on their long journey. Thanks also to the British Council who flew us out on Virgin – Japanese food and non-stop pampering all the way.



Make a Difference

The past few months have been extremely busy but rewarding.

In particular, a strong partnership has been developed with the local secondary schools, Education and Business Partnership and many voluntary organisations in Hastings.

A successful Make a Difference presentation was held at Helenswood Sixth Form early in September 1999. Hastings & Rye MP Michael Foster spoke to the students about the many benefits of volunteering and listened to the representatives from the voluntary organisations discuss the varied opportunities on offer to young people. These ranged from creating artwork for a ghostly walk through Alexander Park for 'Same Sky' to walking dogs for the elderly and infirm from The Cinnamon Trust. At the end of the presentation over 50 students applied to volunteer. Subsequently it was with great interest that I met with Andrea Garrick, Volunteer Co-ordinator at St. Michael's Hospice to join four students for their induction to become volunteers there.

After the success of this work at Helenswood School other secondary schools have contacted me to become involved. My grateful thanks go to Helen Cryer, Linda

Barnett and colleagues at Helenswood School for their hard work.

In October, Robbie Clark and I attended the London Chamber of Commerce and Industry for the national Celebration Event given by the National Youth Agency. The highlight of the day was a presentation by Home Office Minister, Paul Boateng MP who congratulated all 41 Project Workers on the success of the programme.

Finally, I am delighted to take this opportunity to thank Pete and Marianne Smith of Picturemaps and Judges Postcards of Hastings for their help in producing nearly 4,000 postcards promoting the project. Picturemaps provided their expertise in producing artwork depicting

our local town, and Judges generously donated their printing costs. These colourful postcards will shortly be available in all local secondary schools and Hastings College of Arts and Technology for any young people requiring information about volunteering.

I would also like to thank The Lions Club of Hastings and Magdalen and Lasher for their generous support. Certificates of Recognition will be presented to all young people who have been involved with Make a Difference.

If you are aged 15-25 and would like to volunteer or would like further information please contact me at the Hastings Trust.

Cheryl Davis



Cheryl and Robbie with Paul Boateng at the Celebration

A very successful business meets the voluntary sector breakfast last December hosted by Michael Foster MP has led to a new partnership between Astec Computing and the Hastings Trust - Venture 2000. Voluntary sector organisations will be able to take top quality courses in IT which will be fully funded by bursaries - the voluntary organisation will pay nothing. Those who have already sampled these courses run by expert trainers

can vouch for their excellence. Most courses are run at beginners, intermediate and advanced levels.

Normally they would cost up to £230 a day. Venture 2000 will also be offering, at a much reduced rate, business management courses open to small businesses and the voluntary sector.

The IT courses will be held at Astec Computing's superbly appointed HQ at 10 Sedlescombe Road South,

St Leonards-on-Sea, TN38 0TA. The business courses will be held at the Hastings Trust Resource Centre.

Those wishing to take a course will have their names added to a waiting list and be informed when places become available. Cheryl Davis of Make a Difference fame (see this Newsletter) will co-ordinate the process to ensure fairness. Please ring the Trust on 01424 446373

IT Courses

Introduction to Windows & MS Office

Comprehensive guide to PC's & Windows. With the onset of Windows 2000 imminent this should be an attractive proposition to all PC users.

MS Word '97

Comprehensive guide to MS Word available at Basic, Intermediate and Advanced levels.

MS Excel '97

Comprehensive guide to MS Excel available at four levels: Basic, Intermediate, Advanced, and VBA Excel.

MS Access '97

Comprehensive guide to MS Access available at three levels: Basic, Advanced, and VBA Excel.

MS PowerPoint

Comprehensive guide to MS PowerPoint

MS Project

Comprehensive guide to MS Project.

Business Courses

Negotiation Skills

Sales/Business/Management Negotiation. Basic, Intermediate or Advanced level. Training will be augmented by audio/visual production equipment.

Business Management Skills

The programming may be taught at a Basic, Intermediate or Advanced level.

Sales Management Skills

Basic or Advanced level. We will attempt to segregate groups into Speciality, Retail, FMCG or Financial. Emphasis will be paced on Strategy, Planning & Motivated techniques. This is not an academic course, this is a hard hitting programme for achievers.

Selling Skills

Basic (Essential Selling Skills), Intermediate (Improved Selling Skills) & advanced (Professional Selling Skills).

Telephone Selling Skills

For those involved in promoting goods or services by telephone. Programme includes: making &

qualifying appointments, control techniques, planning, etc.

Presentation Skills

For Managers or any business person who from time to time addresses groups or needs to learn to communicate with an audience.

Time Management Skills

Time organisational techniques for the 21st century. Every business person needs to attend this course, because time is money.

Project Management Skills

Instruction in the science of Project Management. This is a total planning, organisational and prioritisation programme to enable achievers to achieve.

The Internet as a Selling Tool

A comprehensive guide to having a web site, building a web-site, maintaining a web-site, making it one of the 'first ten', linking it to associated product/service web-sites, building powerful selling tool.

July saw the reawakening of the Trust's related trading company - dormant since the Trust moved from the Old Town - with a change of name to Trust Contracts Ltd (TCL). Its building division (a training division is planned) will manage Trust building works whilst supporting itself in the interim through selective commercial activity.

Since August, the company has banked £110k, mostly through contracts within the public sector, covered its set-up costs and acquired a good deal of necessary equipment. Residual profits will be covenanted to the Trust on an annual basis.

TCL has located to the self-contained basement of 35a Robertson Street, paying rent to the Trust, and is currently employing two full-time contract staff and one part-

time administrator. Planned training activity at the Linton Viaduct Training Centre - linked to the Trust's New Deal scheme - will revolve around construction health & safety and improving building skills.

In the last month, TCL has also made itself useful to the Trust by subsidising and

undertaking 'get-u-in' works to 34 Robertson Street - enabling the Trust to let the first & second floors. Subject to tender, TCL hopes to manage remedial works to the building's exterior this summer.

Enquiries to 437049 or tcl@buildingdivision.com



Ground water lowering at Combe haven

Put me on the Venture 2000 waiting list

Name of course or courses (or cut out the list on page 4 and tick those courses you wish to do and enclose with this form):

Name _____ Date _____

Organisation _____ Voluntary Business (please tick)

Address _____

Postcode _____

Phone _____ Fax _____ E-mail _____

Please return to Cheryl Davis, Venture 2000, Hastings Trust, 35 Robertson Street, Hastings TN34 1HT

On target

Visitor numbers have reached new highs and, as you can see below, the Single Regeneration Budget (SRB) targets should all be met by the end of the funding period in March 2000. Despite seven months' delay in starting, they have been met, or surpassed, by flexible working, and an openness to new opportunities.

Volunteers

The Centre owes a lot to its volunteers. **Graham Mason** networked the computers and made internet access available on four computers. This has become the most popular service and the highest income earner (967 Internet

sessions up till September 99). **Misha Illahi** has been doing excellent work updating the LA21 Library. **Kevin Venton** keeps the Centre Library database up to date and is responsible for inputting the vast majority of its more than 900 records. Other volunteers have now gone on to paid work: **Sue Matthews** to HVA, **Nicky Merrick** to Trust Contracts and **Keith Hodgson** to Orbit Housing Association. Over 38 volunteers have helped the Centre since its opening.

Future

We are now working in partnership with a professional fundraiser Andrew Coutts of ARC Charities Services to

seek funding for projects to ensure a future for the Centre and its aims post SRB funding. The now wide-spread understanding that an holistic approach to regeneration embracing the environmental, community and economic dimensions holds great promise for the Centre. Planned projects include: Resource Centre IT and office support services; personal and business development support services; Community Enterprise and development support services; volunteer training and placement opportunities; business and community environmental and sustainability advice plus support services; and a workshop campus.

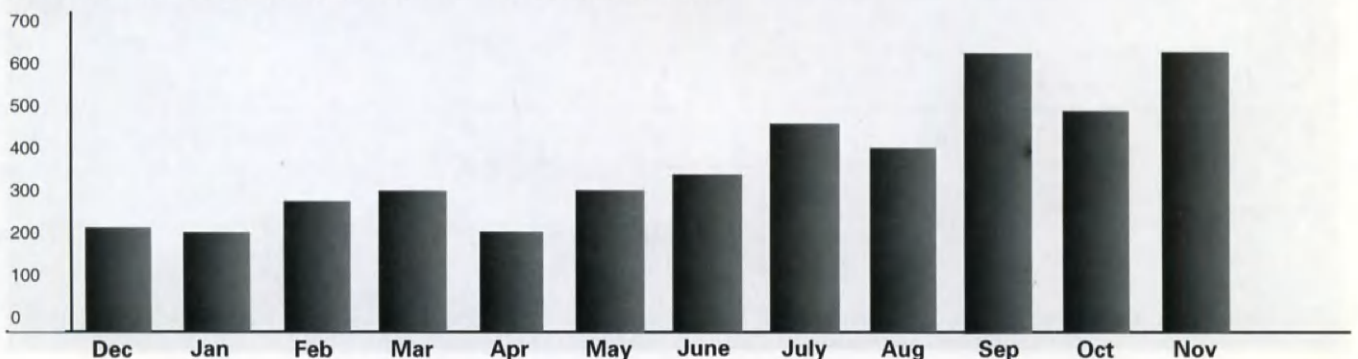
Targets for SRB outputs April 1997 to April 2000

Actual SRB outputs November 1997 to November 1999

Jobs created	.2	.11
Training weeks	.460	.438 (approx)
Young people benefiting	.48	.135
Businesses advised	.44	.37
Voluntary organisations supported	.36	.51
Individuals in voluntary work	.60	.38
Community Enterprise start-ups	.2	.8

Centre volunteers plus hundreds more in supported voluntary organisations

Visitor numbers December 1998 - November 1999



OASIS has settled well into its new temporary accommodation of 42 and 44 Chiltern Drive. Building works are on schedule for the move into the building next door in April 2000.

Sure Start Hastings has recently been allocated £3.8 million which will be used to provide a re-focussed health visiting service, support services for parents, fun bus sessions, community transport, pocket parks, toy library and a baby equipment loan scheme. These services will be based at three

locations: 46/48 Chiltern Drive, 140 Priory Road (Halton) and 147 Farley Bank.

The services that OASIS offers will continue but will be based in the the new building of 46/48 Chiltern Drive as from April 2000. The Sure Start project is very much a partnership project which includes many local agencies, residents and service providers.

New courses available at OASIS this term include a gardening design and support for families with children with ADHD.

Two resident-led groups have recently sprung up as a result of support from OASIS. These are the craft group and the Disability Living Information group.

For any information on these or any of our other services please phone Clare at OASIS on 719080 during normal office hours or pop into 42/44 Chiltern Drive.

Clare Croft
Centre Co-ordinator
of the Oasis Centre.

Venture 2000

Venture 2000 was launched by Michael Foster MP at the Hastings Trust on February 4th.

To learn more about Venture 2000 see pages 4 and 5.

New Century • New Skills

Starting in January, Hastings Trust will be running a series of basic computer skills courses. These courses will be run from 9.30 am - 12 noon on the following days each week.

Monday
Word Processing

Tuesday
Databases

Wednesday
Spreadsheets

Each course is of two and a half hours duration and will cost £25 per student.

Each course is limited to **four students per session**, and it is therefore recommended you drop in or phone the Resource Centre on 01424 446373 to book your place. These courses are run on a 'first-come, first-served' basis.

This is a part of the Hastings Trust Resource Centre's 'Regeneration of People Project'

Hastings Trust Vision

'To create active partnerships between the public, private, voluntary & community sectors and to enable them to work together for the economic, environmental & social regeneration of Hastings'

The Hastings Trust, a registered charity, has these aims:

- To help those who live, work or visit here to care for the environment.
- To help the local economy to flourish in ways which won't spoil the place for those who come to us.
- To spread the word to all concerned about how best to regenerate the town and, at the same time, conserve all that's good in it.

If you would like to know more about the Hastings Trust, or would like to help in some way, please contact Heather Smith Tel: 01424 446373, or call in at our Resource Centre, 35 Robertson Street, Hastings, TN34 1HT

Designed & Produced by D Grando Tel: 01424 424006

Membership Form

Membership of the Hastings Trust is open to both individuals and organisations.

Individuals - anyone aged 18 or over in the Borough of Hastings District or Rother or any other place at the Board's discretion. **Organisations** - any organisations at the Board's discretion. The Board of Management comprises up to six members elected by the Individual Members, up to six elected by Organisations Members, one nomination by Hastings Borough Council, one by East Sussex County Council, and one by English Heritage.

Membership benefits include:

- Entitlement to vote at Annual General Meetings to elect Board Members and determine policy
- Receipt of annual report
- Receipt of newsletter and other information on Trust activities
- Invitations to Trust events

I/We _____
(name of individual or organisation)

of _____

(address)

_____ (telephone/fax)

apply to become a member of the Hastings Trust, a company limited by guarantee. I/We agree to be bound by the company's memorandum and articles of association (available for inspection at the Trust's offices) and any rules made under

these. In the event of the company being wound up whilst I am a member, or within one year thereafter, I agree to contribute such amounts as may be required, but not more than £1.00.

Dated this day _____ 199

Signature _____

Position in organisation (if relevant) _____

Payment may be made by cheque or cash

Individual membership £10 per annum £ _____

Students, Senior Citizens, Unwaged £4 per annum £ _____

Organisation Membership £20 per annum £ _____

Donation £ _____

Total £ _____

Payment may be made by cheque or cash:

I enclose a cheque for £ _____ payable to 'Hastings Trust'

I enclose cash totalling £ _____ I do/do not require a receipt

I/We enclose a cheque for £ _____ payable to 'Hastings Trust'

I do/do not require a receipt (Please delete as appropriate)

Please return this form with your subscription to:
Hastings Trust, 35 Robertson Street, Hastings, E Sussex TN34 1HT

Tel 01424 446373 Fax 01424 434206

Working to Regenerate Hastings